



Berry Recruitment is a national company that's grown heavily through acquisition during its 12 years. Berry has 36 offices across the country, and serves a growing list of private and public sector organisations within various fields including technical, IT, rail, construction, driving, industrial & GLAA, and catering & hospitality.

Key Benefits

- Stable and reliable solution that has helped to maintain excellent reputation for over 8 years
- Scalability and flexibility to support impressive acquisition and growth
- Tangible efficiencies leading to savings in both time and headcount
- Proactive support relationship that not only answers questions, but helps Berry to get the most out of its solution

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Saving nearly half a day a week processing payroll.

Jon Butler, IT and Facilities Manager

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Berry Recruitment supports ambitious growth and acquisition strategy with stability and scalability of Access Pay and Bill solution.

“ *Access Pay and Bill provides the stability, accuracy and scalability that is absolutely critical for us. That is then backed up by excellent support and a fantastic development team as well, which is the key to us being absolutely delighted to have the product in place.* ”

Jon Butler, IT and Facilities Manager

Introducing Access Pay and Bill - efficient, comprehensive and intuitive

Berry Recruitment have been using Access Pay and Bill for over 8 years, relying on the solution to handle changing legislation and modernise their previous outdated system.

“We bought Access Pay and Bill in 2013. Prior to that we were manual as the systems and processes just weren't fit for purpose. At that time auto-enrolment was coming in and quite simply our old legacy system wouldn't handle that.”

Since implementing Access Pay and Bill Berry have seen significant gains in efficiency across their payroll function, as IT and Facilities Manager Jon Butler explains:

“Instead of processes taking half a day to complete, they're now done in half an hour to 20 minutes. We've seen real efficiencies in terms of both time saving and headcount. We've been able to scale down our processing teams, even as we've grown, because the system allows us to be much more efficient.”

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There are modules that have really helped us to drive efficiencies over the years. We've seen real benefits both in terms of reducing headcount and saving time every week.

Jon Butler, IT and Facilities Manager

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Access Pay and Bill's easy to use interface means that the solution has been able to be fully and easily integrated into Berry's processes without compromising on functionality.

“It's a massive system, and we have at least 4 different teams interacting with it, but despite this it is really intuitive so it's very easy to train people up and get them very quickly using the system confidently.”

A solution that supports ambitious growth with stability and accuracy

One of Jon's biggest advantages when it comes to Access Pay and Bill functionality has been its ability to offer Berry reliable service that helps to process its payroll efficiently and accurately.

“One of the biggest things for us has been the stability and the support that comes with Access' solution. Pay and Bill is a critical business function, similar to IT. If things don't work one week, people don't get paid and that can have huge repercussions on your reputation. Over the last 8 years we haven't had any problems like that at all, we've found that Access Pay and Bill is totally reliable, and helps us to protect our reputation.”

Berry has undertaken an impressive and ambitious growth and acquisition strategy in recent years, and that has been supported in no small part by Access Pay and Bill.

“Access Pay and Bill has grown with us as we've undertaken multiple acquisitions. We started off at around 2000 workers a week, we're now licensed up to 5000. From my point of view the biggest benefit we've seen from working with Access Pay and Bill has been how easy it's been to bring in acquisitions.”



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Working with the Access consultancy team is absolutely superb.

Jon Butler, IT and Facilities Manager

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A solution partnership fit for the future

Over the last 8 years one area that Jon has become particularly impressed by is Access' support.

“In recent years support from Access has gone from strength to strength. We've got a customer success manager and an account manager who I can reach out to, and they are very helpful with anything I need. The technical knowledge of the support team is also very good. My team really lean on not just the software specific knowledge of the Access' team but their wider expertise as payroll specialists. It's great for us to have that partnership with experts that we can rely on.”

Berry doesn't just trust Access to support day to day operations, Jon and his team also work closely with Access to proactively ensure they are always getting the best out of their solution.

“Alongside product support we also utilise the Access consultancy team, who are extremely knowledgeable. If we are looking to alter or adapt anything in the system working with the consultancy team is absolutely superb.”

“ *The biggest benefit we've seen from working with Access Pay and Bill has been how easy it's been to bring in acquisitions.* **”**

Jon Butler, IT and Facilities Manager



Jon has been impressed with the future product roadmap presented by Access Recruitment, and how well aligned their developers are with the direction and needs of the recruitment market.

"I think the ideas and areas of products that Access is developing are very good, and certainly in line with where we are looking to go as a company. The comfort for us is that Access is a big enough company to support us, we could look at other things from other organisations that may be slightly cheaper or perhaps quicker to implement, but for us we have to consider things like risk. We look at things like 'what happens if it goes wrong?' because that can be catastrophic for a business like ours, but Access has the right level of support and development experience to mitigate that which is very important to us."

Even having worked with Access for 8 years, and reaping significant benefits over the course of utilising the product, Jon continues to see scope and opportunities for further improvements Access can provide to Berry's operations.

"We're now looking at the automation offered by Access Pay and Bill. This could support a move towards same-day payments, which is the absolute goal for us at the minute. On top of our other worker benefits that's something that could prove to be a real differentiator in our market. So that offering from Access Pay and Bill is a real positive for us both in terms of giving us that competitive edge in the market, as well as further reducing our need for manual processing and subsequently headcount."



About Access Recruitment:

Access Recruitment helps agencies attract, manage and pay their candidates and staff with our unique breadth of software. Manage your entire end-to-end processes with Volcanic recruitment websites, Access Recruitment CRM, Access WorkView mobile worker app and platform, Access Screening software, and Access Pay and Bill software and services. Fuel your productivity with Access NorthStar, enhance the candidate experience with Access EarlyPay, and increase efficiencies with Access Financials.

For more information about Access Recruitment, visit www.theaccessgroup.com/recruitment

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