

### Access Recruitment CRM Services Catalogue

Click Here to request a Quote

At Access we pride ourselves on the depth and breadth of skills across our 400 certified professional services employees. These Consultants, Programme Managers, Project Managers, Trainers and Solution Architects are here to provide you with the industry expertise and product best practices that help you deploy, adopt, operate and integrate our market leading software applications. Either on-premise, or in the Cloud. Our Professional Services teams help hundreds of customers like you, every week, to improve their productivity, increase their efficiency and ultimately provide them with the freedom to do more.

#### Day Rate Service options

| Service                      | Description  | Customer Outcome  | Pricing |
|------------------------------|--|---|---------|
| Developer Consultancy        | Up to 6.5 hours consultancy per day, delivered remotely or onsite to be<br>agreed ahead of work commencing   | Desired outcome agreed by client and consultant ahead of<br>the scheduled day | Per Day |
| Remote/Telephone Consultancy | Up to 3 hours remote consultancy   | Desired outcome agreed by client and consultant ahead of<br>the scheduled day | Per Day |
| Business Analyst             | A Business Analyst will work with you to draw up a specification for<br>customisation or integration, and manage the implementation of the<br>work including QA and handover into live CRM | Required for all customisation requests to ensure a smooth delivery.          | Per Day |

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# Implementation Services

| Service   | Description   | Customer Outcome  | Pricing     |
|---|---|---|-------------|
| Start Up Flightpath   | Predefined delivery methodology. Spin up of your database, workspace<br>and online learning courses to get you up and running.  | Pre-set project plan with premeasured timescales  | Fixed Price |
| Flightpath A  | Predefined delivery methodology. Spin up of your database, workspace<br>and online learning courses to get you up and running. 4 Onboarding<br>sessions delivered remotely by an Onboarding Consultant and a basic<br>data imoort.  | Pre-set project plan with premeasured timescales  | Fixed Price |
| ilightpath B  | Predefined delivery methodology. Spin up of your database, workspace<br>and online learning courses to get you up and running. 6 Onboarding<br>sessions delivered remotely by an Onboarding Consultant and a<br>comprehensive test and live data import.  | Pre-set project plan with premeasured timescales  | Fixed Price |
| Flightpath C  | Comprehensive Less and the data and/or.<br>Predefined delivery methodology. Spin up of your database, workspace<br>and online learning courses to get you up and running. 8 Onboarding<br>sessions delivered remotely by an Onboarding Consultant and a<br>comprehensive test and live data import. | Pre-set project plan with premeasured timescales  | Fixed Price |
| Custom Data Import  | Import data to RCRM from CSV or backup from another system. This<br>needs to be reviewed on a case by case basis and quote given.   | Import new or historic data for use with RCRM   | POA         |
| Additional Onboarding Consultancy                                       | Additional time with your onboarding consultant.  | Additional consultancy delivered on a predefined set of<br>criteria pre-selected from a list of available items.            | Per Hour    |
| Project Management  | Your assigned Project Manager will undertake project planning, provide<br>updates on progress made and deliver the project to time, budget and<br>scope.  | Professional project management providing clients with the<br>support they require to implement their projects successfully | Per Day     |
| Workspace Setup   | RCRM Onboarding consultancy to implement Workspace for your users   | Our consultant will ensure you have the support needed to<br>take your workspace system live                                | Per day     |
| Inbound and outbound SMS Installation                                   | Install Inbound and outbound SMS webservice   | Centrally stored SMS for increased access to SMS data within<br>notes   | Fixed Price |
| Configuration required for Pay and Bill Managed<br>services integration | Configuration services required to integrate your ARCRM system with<br>Access Pay and Bill Managed Services.  | ARCRM and Pay and Bill managed services connected in order<br>for the client to push through their data to our managed      | Fixed Price |

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# Advisory and Adoption Services

| Service                                | Description   | Customer Outcome   | Pricing     |
|--|---|--|-------------|
| User Training 1-1 via Telephone        | Block of hours which can be booked with our training team for user  |  |             |
|  | support, delivered via an online conference. Sessions up to 2 hours at a                                  | Get user support to help your agency make marginal gains on    | Fixed Price |
|  | time with up to 2 people and one trainer. Individual hours can also be                                    | improving your use of RCRM                                     | FIXED FILLE |
|  | purchased.  |  |             |
| User Training (Client Site)            | Customised or pre defined training courses delivered in our client offices                                |  | Per Day     |
| (energiantic)                          | (Up to 8 people)  | without the need to leave the office.                          | T CT D U y  |
| User Training (Access Office)          | Customised or pre defined training courses delivered in our Training                                      | Get your workforce working smarter and more efficiently        | Per Day     |
| , (, , , , , , , , , , , , , , , , , , | Centre (Up to 8 people)   | without the need to leave the office.                          | i ci buy    |
| User Training - E-Learning             | Online learning available on demand for new, advanced and admin   | Get your workforce working smarter and more efficiently in     | Fixed Price |
|  | users.  | their own time - provided on demand.                           | - Med - Mee |
| User Training - Custom E-Learning      | As above E-Learning however we can tailor the package offered to<br>extend or change the content offered. | Full classroom training at a cost effective per user price.    | Per Day     |
|  |   | This is a great option if you are new to RCRM and need         | Per Day     |
| CSM - User Adoption Review             | Let us do an onsite user adoption review to ensure your employees are                                     | assistance with setting up RCRM and would like help adopting   |             |
|  | all getting the best outcomes from your Access RCRM investments   | the RCRM recruitment software                                  |             |
|  | This is an excellent option if you have been using RCRM for a while and                                   | This is an excellent option if you have been using RCRM for a  |             |
| CSM - Health Checks                    | are interested in discovering quick wins, new faster ways of working and                                  | while and are interested in discovering quick wins, new faster | Per Day     |
|  | best practice within RCRM.  | ways of working and best practice within RCRM. A follow up     |             |
|  | Tailored workshops designed by you and our CSM in order to build an                                       | Tailored workshops designed by you and our CSM in order to     | Per Day     |
| CSM - Workshops                        | efficient day to maximise training and implementation of discoveries                                      | build an efficient day/s to maximise training and/or           |             |
|  | during the Health check   | implementation of discoveries during the Health check          |             |
|  | Our CSM will sit down with you and your key users/system owners and                                       | Our CSM will sit down with you and key users/system owners     |             |
|  | run through your candidate journey, client journey and recruitment  | and run through your candidate Journey, client Journey and     |             |
| CSM - Workflow Process Analysis        | processes from start to finish in order to offer improved ways of working                                 | recruitment processes from start to finish in order to offer   | Per Day     |
|  | and time saving tips. As well as discovering ways RCRM can speed  | improved ways of working and time saving tips. As well as      |             |
|  | up/automate processes   | discovering ways RCRM can speed up/automate processes. A       |             |

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#### **Mission Critical Services**

| Service            | Description  | Customer Outcome  | Pricing     |
|--------------------|--|---|-------------|
| SQL Auditing       | Auditing on any mission critical data within RCRM. We would<br>you what this data is and cost out a project to provide auditi<br>reporting to review the data. | I scope with Control to see who has changed what data and, if required,<br>ng and recover previously saved information in a field or series of<br>fields. | Fixed Price |
| Client SSL Renewal | Renewal of client funded SSL Certificate   | We will change your SSL cert for you  | Fixed Price |



# **Development and Integration Services Options**

| Service                               | Description   | Customer Outcome  | Pricing    |
|---------------------------------------|---|---|------------|
| Integration to 3rd Party applications | Scope and integrate third party application for data flow or to use third<br>party software in application  | Reduce data entry in multiple systems   | Per Day    |
| Custom Report                         | Fully customised report columns with your chosen columns  | Fully customised report to provide all features needed to<br>have the most impact on process.                               | Fixed Cost |
| Customised Invoices                   | Customise your invoice templates beyond the capability of the editor<br>within the RCRM.  | use our branded invoices in KCKIVI to Improve your invoicing<br>workflow and include any further critical invoice detail to | Fixed Cost |
| Workflow Business Rules               | We can build a customised workflow for your business  | All a third party needs to integrate with Access RCRM.  | Fixed Cost |
| API                                   | Integrate your software so that it can be used in conjunction with RCRM<br>data.  | All a third party needs to integrate with Access RCRM.  | Fixed Cost |
| Norkspace Apps                        | We can build a workspace app specifically to your needs, either<br>standalone or connected to your Access software. If you have a business<br>requirement for an app then please get in touch for a free consultation.                          | A tailored workspace app to provide a solution to your<br>business requirement.   | Fixed Cost |
| RCRM Web Portal Development           | We can customise the workflow of the Candidate, Client and<br>Registration form to help make your processes more efficient.   | Increased website security for your client and candidate<br>portal applications.  | POA        |
| imesheet Image Plugin                 | Provides a professional white labelled PDF copy of the online timesheet<br>with date/time stamp of who logged into the portal to securely approve<br>the timesheet. This can be attached to the client invoice using the PDF<br>invoice plugin. | Ensure your clients have all the detail needed to pay their<br>invoice fast and without dispute.                            | Fixed Cost |
| Custom Data Import                    | Import data to RCRM from CSV or backup from another system. This<br>needs to be reviewed on a case by case basis and quote given.   | Import new or historic data for use with RCRM   | POA        |
| Candidate Portal GDPR Tick Boxes      | If you have the Candidate Portal we can extend it with another button<br>for GDPR tick boxes which will update the GDPR tab in RCRM real time.  | Collect real time GDPR preferences to help you remain<br>compliant with an efficient self service approach.                 | Fixed Cost |
| Data Export                           | Report custom built with your chosen columns  | Quick and cost effective report including your chosen   | Fixed Cost |

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| Data Export to CSV File    |   |   |            |
|----------------------------|---|---|------------|
| Clients and Contacts       | Exporting client and contact data to CSV format                         | At Access we know our data well. We can export data into a<br>specific format to make it easily compatible with other | Estimate   |
| Applicants                 | Exporting applicant data to CSV Format, this also includes CV documents | •   | Estimate   |
| ppicalits                  | exported to windows folder  | specific format to make it easily compatible with other   | Estimate   |
| lobs                       | Exporting job data to CSV tormat  | At Access we know our data well. We can export data into a  | Estimate   |
|                            |   | specific format to make it easily compatible with other   | Lotiniate  |
| lacements                  | Exporting placement data to CSV format                                  | At Access we know our data well. We can export data into a  | Estimate   |
|                            | P   | specific format to make it easily compatible with other   |            |
| lotebooks                  | Exporting notebook data to CSV format                                   | At Access we know our data well. We can export data into a  | Estimate   |
|                            |   | specific format to make it easily compatible with other   |            |
| otebook Attachments        | Exporting notebook attachments to a windows folder                      | At Access we know our data well. We can export data into a  | Estimate   |
|                            |   | specific format to make it easily compatible with other   |            |
| ored Documents             | Exporting stored, job and placement documents to windows folder         | At Access we know our data well. We can export data into a  | Estimate   |
|                            | ······································                                  | specific format to make it easily compatible with other   |            |
| sers                       | Exporting users list data to CSV format                                 | At Access we know our data well. We can export data into a  | Estimate   |
|                            |   | specific format to make it easily compatible with other   |            |
| ttributes                  | Exporting attributes data into CSV format                               | At Access we know our data well. We can export data into a  | Estimate   |
|                            |   | specific format to make it easily compatible with other   |            |
| ork History                | Exporting work history data into CSV format                             | At Access we know our data well. We can export data into a  | Estimate   |
| •                          | Exporting applicant action data to a CSV file                           | specific format to make it easily compatible with other   | Estimate   |
| pplicant Actions           |   | At Access we know our data well. We can export data into a  |            |
|                            |   | specific format to make it easily compatible with other   |            |
| ayroll / Invoicing Exports |   |   |            |
| Custom Export to Sage      | Modifying either Sage or Merit standard exports which are found in the  | A custom export to allow our client to export and import to   | Estimate   |
| usioni Exponito Suge       | RCRM Store.   | sage with the click of a button.  | Loundle    |
|                            | Standard Export to Xero browser based invoicing. This includes          | Export to Excel CSV file with a click of a button and import the  |            |
| ero Sales Invoice Export   | installation and a handover from one of our consultants to get you      | data into the Xero system.  | Fixed Cost |
|                            | going.  | •   |            |
| mbrella Company Export     | Exporting applicant action data to a CSV file                           | At Access we know our data well. We can export data into a  | Fixed Cost |
|                            |   | specific format to make it easily compatible with other   | Tixed Cost |
| hird Party Export          | Export in format of third party product. We can scope and build based   | Integrate with another provider not on the list.  | Per Day    |
|                            | on requirement.   | integrate with another provider not on the list.  | i ci Day   |

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\*Any travel expenses charged separately