



access Digital Learning & Compliance



Partner Programme

Empower your clients to learn and comply

The Access Partner Programme

The right solution for your customers

The Access Group have many successful and long standing reseller partnerships. Our model is flexible for all types; be it for complimentary training businesses, trade associations, regulating bodies or referral schemes, all are welcomed.

However, a true partnership will only work if all parties are fulfilled and it is for this reason that The Access Group has a flexible reseller package in place.

Why Access?

With an award winning learning management system and the best quality courses on the market the decision to choose Access is a smart one.

Flexibility for your needs

We treat every partner relationship individually and therefore will work with you to tailor a package specifically to your needs and one that will resonate with your target market.

Where do you we go from here?

Our team of experts are customer orientated professionals who will guide you through the process at each stage. Rest assured your customers will receive the same first class service from our team as they already do from yours.

What's in it for you?

You will be offering your clients access to an increasing library of top quality content which will enable your team to keep having conversations and adding value to your base.

- Enhance your learning solution / provision through Access' high quality, industry-leading content and award-winning LMS
- Deliver greater client engagement and improve retention
- Grow your client base by increasing your own portfolio
- Ensure client compliance
- Compliment / extend your existing solution



PARTNERSHIP OPTIONS



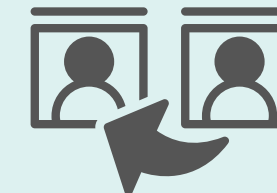
Content Reseller

Introduce the high quality award winning content produced by the Access Group to your own clients and prospects. Areas covered include Health & Safety, Compliance, Business Resilience & Cyber Security.



Reseller Partner

We can support you to add our award winning Learning Management System alongside our Content library to your own offering portfolio. A total learning solution at your finger tips.



Referrer

Introduce your clients and prospects directly to a member of our expert team and receive a healthy referral fee when we close the deal. No hassle, No fuss!



The support we have received as an Access LMS & Content Reseller has been exceptional. I am almost reluctant to recommend them as we want to keep them our best kept secret!

Ellis Whittam, Reseller Partner

● NOT included ● Included



PROGRAMME STRUCTURE

	Silver partner	Gold partner	Platinum partner	Advocate partner
Strategic Planning / Reviews	Annual	Quarterly	Monthly	Monthly
Marketing Support	●	Bi-Annual Meetings	Quarterly Meetings	Custom
Access to Partner Portal	●	●	●	●
Joint Webinars	●	●	Two	Custom
Access to Customer Success Team	●	●	Custom	Custom
Access to Partner Events	●	●	●	●
Sales Enablement Training	Online	Quarterly	Monthly	Custom

About The Access Group

The Access Group has been recognised in The Sunday Times Tech Track 100 in 2019 and is a leading provider of business software to mid-sized UK organisations. It helps more than 35,000 customers across commercial and not-for-profit sectors become more productive and efficient. Its innovative Access Workspace cloud platform transforms the way business software is used, giving every employee the freedom to do more.

Founded in 1989, The Access Group has an enterprise valuation of over £1 billion and employs more than 2,600 staff.

**For more information
please contact the team at:**

www.theaccessgroup.com
0845 345 3300

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