



# Redline CNC Ltd

A one stop solution to your machining requirements

Redline CNC Ltd is based in Horley, Surrey. The company has created a niche role as a precision sub-contract machinist serving major UK first-tier suppliers to manufacturers involved in missile launch system controls, print industry components and medical instruments as well as aerospace and aeronautics.

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**Andy Armstrong,  
Co-Partner**

## The need for change

**Problem 1:** The business depended wholly on Andy Armstrong and Dave Gorsuch, the company’s Partners. Many of the business details were ‘stored’ in their heads, thus making their constant presence essential.

**Problem 2:** Because the Partners had to spend so much time on site, they felt that development work was being stifled. Furthermore, in order to grow the business Andy and Dave recognised that they would have to participate in a certain amount of sales and marketing activity.

**Problem 3:** The business required an integrated solution that would keep track of all: Assemblies; Stock; Purchase Orders; Works Orders; Relative Priorities and Progress, but which fitted the budget.

**Problem 4:** As a business grows

so does the paperwork associated with it. Both Andy and Dave felt that they needed a system which could produce purchase orders, route cards, delivery notes, release notes and invoices to reduce the valuable labour hours spent generating them manually.

## Key issues

- Relied on the information stored in the partners heads
- The partners had to spend most of their time on site
- Needed an integrated system which fitted the budget
- Too much labour was being used to do the ever increasing paperwork

## The solution

Access FactoryMaster integrated MRP Production Control System,

Industry	Manufacturing
Geographic	Surrey
Employees	10-30
Turnover	£800,000
Solution	Access FactoryMaster Core system MRP Scheduling

“I can see the improvements that the system has brought to our business already. In fact I don't think we could cope without it.”

Dave Gorsuch,  
Co-Partner

introduces quality and consistency into all systems: Sales Order Book; Bill of Materials; Stock Control; Control of Manufacturing Methods; use of MRP to determine what needs buying and when.

Andy explains, “Access FactoryMaster has taken the ‘weight from our shoulders’. I no longer have to spend hours every day dealing with employee queries as all the information they need is available on one central database.”

It also means that Dave can delegate many of the day-to-day production tasks to others, because these tasks are made so simple on the system. “Words cannot begin to describe the way I feel about Access FactoryMaster, I am simply euphoric”.

Dave is in agreement, “I can see the improvements that the system has brought to our business already. In fact I don't think we could cope without it.”



#### Benefits:

- Confidence in expansion
- FactoryMaster runs the business whilst key personnel can ‘free their minds’ from more trivial tasks
- FactoryMaster has eased operational and procedural delegation
- Greater staff involvement and continual improvement
- The company can contribute to system developments and additions



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#### About Access

We are a leading UK author of ERP solutions to the mid-market. Our customers are twice winners of The Manufacturer's 'ICT in Manufacturing' awards and shortlisted for 2012, we help our customers achieve tangible return on their manufacturing system and operate lean manufacturing processes. Our product suite includes dedicated solutions for process and discrete production, including industry-specific requirements such as catchweights, variable yields and multiple units of measure.