

Customer case studies

Primavera

Primavera has over 25 years' experience in the development and contract manufacturing of innovative and effective skincare products, capable of meeting even the most demanding specifications. Its current portfolio of clients includes: established global market leaders in the luxury spa world, private label and products for hotel & boutique spas.

“Access Supply Chain allows us to see how our time is spent, and we can use this information – which we know is reliable – to further improve efficiency.”

Rob Bennett
Deputy General Manager



The challenge

With a huge increase in both the volume of work and the number of additional clients forecast, Primavera needed to be able to find – and process – information as quickly and accurately as possible. The company had been relying on a combination of multiple software programmes and various spreadsheets; reporting was felt to be unreliable and time consuming.

“Running reports was an inefficient process,” says Rob Bennett, deputy manager at Primavera. “We couldn’t manipulate the data, and it was difficult to know what information was up to date.”

The solution

As he explains, “It was important for us to centralise and structure the information.”

Rob had used Access Supply Chain (ASC) and was aware of its flexibility and strong reporting functionality. Primavera decided to replace its existing system – Sage Line 50 – with ASC.

“We knew using a flexible ERP package would give us a better understanding of our business,” says Rob. “And Access Supply Chain can capture a great amount of information. For the size of our business, it was the most flexible piece of software at the right price point.”

ASC is a fully scalable solution designed to meet the needs of medium and large manufacturing and distribution companies. It features powerful integration tools that allow users to exchange data in real-time, creating a continuous flow of information across the business.

Industry	Manufacturing
Geographic	Somerset
Employees	26
Solution	Access Supply Chain
Modules	Sales Orders Purchase Orders Stock control Location & Lot Control Works Orders & Job Costing Resource Engine MRP II Time Recording & SFDC API SDK

The implementation

Primavera worked with an Access consultant to create an implementation plan. "Controlling and planning for wastage was a key factor," says Rob. "Our consultant developed a solution using phantom parts to manage wastage, which we're still using today."

Implementation was straightforward, and Primavera went live with ASC four months after placing the order. "I was already familiar with Access Supply Chain, which helped," says Rob. "Since implementing the software, we've had some report modifications, but it's been business as normal with no disruption to our work."

The results

"It's so much easier to get information, and we're more confident with the results," says Rob.

Replaces manual processes, improves efficiency and visibility

ASC has transformed the way Primavera collects data. Before, information was manually collected and stored in various spreadsheets.

"There was too much room for error, and it simply took too much time to process," he says. "With Access Supply Chain, we're able to collect as much data as we need, and it's easier to present the information the way we want it."

For example, Primavera operates two areas: manufacturing and packing & filling. Using ASC, they can format and distribute a quote specifically for each area. "Within the quote, we can list job details such as time, cost and size," says Rob.

By using ASC to automate its processes, Primavera has experienced business-wide results. Invoicing can now be run as a batch routine, saving staff members valuable time. Stock movements and work in progress transactions now update the relevant accounts automatically.

"Previously, stock was maintained on one system and accounts updated separately. We had poor visibility of WIP," says Rob. "The MRP functionality highlights shortages that previously we may have missed or taken longer to identify."

Better reporting produces accurate data

Primavera is making full use of ASC's reporting functionality. With a few clicks, the company can now run reports on work that is outstanding, its manufacturing schedule, the value of its work in progress, and how often products are produced. The company also finds it easier to get details on each product and its costs.

"We're able to pull reports showing how long jobs take, how many jobs we manage, the size of each job and how many jobs we're working on in each category. I can view everything I need to know," explains Rob. "Access Supply Chain allows us to see how our time is spent, and we can use this information – which we know is reliable – to further improve efficiency."

Rob and the team at Primavera wrote a special capabilities report, which helps them keep track of new jobs. "This report gives us greater visibility of our new jobs," he says. "From the moment we get a client enquiry, we can look at costs and quotes, manufacturing dates and filling details."

Summary

"Access Supply Chain helps us understand what our business is, and helps us make better decisions going forward," says Rob.

Further information

For further information on this, or any other Access case studies, please telephone us on 01206 322 575, email case-studies@theaccessgroup.com or, alternatively, visit www.theaccessgroup.com/downloads/case-studies.aspx