5 reasons your firm should integrate its software

Fast paced, high-growth project based firms often end up installing disparate software applications over time to cope with various issues as they arise. But, with lots of information stored in individual systems, you effectively lock data into silos, so staff are forced to move between multiple applications to get the data they need. This results in business process inefficiencies and software that causes integration issues.

Are these issues familiar at your business?

1. You risk undercharging clients, or you're too slow to charge

Ever issued a final invoice for a project, but doubted whether all fees were accounted for?

Our financial management solutions capture information, including everything from expense claims to timesheet entries, throughout a project's lifecycle. The integrated information is centralised in real-time, giving you access to all you need to invoice accurately and quickly. This should also improve your estimating.

2. Your system ties your fee earners to the office

Your business probably involves site visits to check on project progress and meetings with clients, engineers, designers and contractors. Yet you can't access your data remotely.

Software from the Access Group enables you to manage your business wherever it takes you – on multiple devices.

3. It's awkward co-ordinating work

Ever found it frustrating trying to co-ordinate work on jobs with your staff, clients, key specialists, sub-contractors and other third parties?

Integrated software from the Access Group can help you to track your jobs and run things more smoothly.

4. You frequently risk going over budget

As a result of storing data in different spreadsheets, measures like Work in Progress (WIP) are difficult to calculate. So, before producing a report, data has to be reconciled multiple times to ensure it's accurate. It's unclear where projects are going over budget.

Our software can give you a single, transparent view of project costs, helping to keep projects on budget.

5. You don't get repeat business

So, the project was universally acclaimed, but the client went elsewhere with their next commission. With competition for work so fierce, it's crucial that you provide an exceptional customer experience – all the way through a project to gain 'repeat' and 'word of mouth' business.

Access Group software can ensure you can quickly give them the information they need, help deliver projects on time and on schedule. Increasing the chances of future design commissions.

About The Access Group:

More than 10,000 organisations use Access because we're passionate about what we do and invest our time in providing the best possible software solution for you and your business. Access solutions help improve performance, profitability and drive growth, unlocking potential through improved business insight.

For over 25 years, Access has been developing seamless finance systems. It forms part of a suite of software including payroll, expense management, HR and business intelligence, hosting solutions and more. Perfect for a growing company.

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